

CASE STUDY

Bergstrom Auto adopts the Kissflow approach to digital transformation

"We easily make back the money we spend on Kissflow. It pays for itself."

-Bergstrom Auto

About the Company

Bergstrom Automotive is Wisconsin's #1 Automotive Dealer. The Company offers various brands of cars, financing, parts, and maintenance services. They have 44 car dealerships around the state and thousands of employees.

Overview

- Bergstrom has a central office, but most of its sales and service employees are scattered around all the different dealerships.
- Standardizing processes and controlling workflows across every location was a huge challenge.





The Challenge -

The accounting team of Bergstrom struggled with regulating and tracking their accounting write-off process.

- Before processing a write-off, several people needed to approve the loss
- The team found it hard to get the right signature via mail from each branch
- Time-consuming approvals led to an endless loop of back-and-forth communication

With Kissflow, they were able to:

- 1 Immediately reduce paper forms and mail costs
- Create fully-functional apps within a few minutes using the app builder
- Track the task owner to make sure the request gets completed on time
- Initiate, track and modify processes from any location, handled the same way

